

UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31 DECEMBER 2011

Rs in lacs

STANDALONE							
SR. NO.	PARTICULARS	PERIOD (UNAUDITED)					YEAR (AUDITED)
		01.10.11 to 31.12.11	01.07.11 to 30.09.11	01.10.10 to 31.12.10	01.04.11 to 31.12.11	01.04.10 to 31.12.10	01.04.10 to 31.03.11
1	INCOME						
a)	Net sales / income from operations	12,563.15	14,518.66	13,611.91	38,885.98	39,366.15	47,914.33
b)	Other operational income	342.86	365.60	2,313.06	1,072.04	4,349.24	4,576.08
	Total income	12,906.01	14,884.26	15,924.97	39,958.02	43,715.39	52,490.41
2	EXPENDITURE						
a)	Increase / (decrease) in stock	(27.73)	8.72	(55.19)	(69.69)	(186.69)	(127.71)
b)	Purchase of raw material including traded goods	988.62	1,233.05	1,267.12	3,391.65	3,539.97	4,534.35
c)	Personnel cost	2,612.82	2,532.97	3,061.27	7,946.73	6,904.59	9,882.57
d)	Distributors' share	2,830.48	3,262.30	2,918.65	8,626.25	8,130.70	9,857.85
e)	Other direct operational expenses	1,145.62	1,417.36	1,545.33	3,855.00	5,192.61	6,185.34
f)	Depreciation and amortisation	1,751.00	1,835.05	1,601.61	5,358.42	5,003.94	6,735.07
g)	Rent	3,961.54	3,998.51	3,684.52	11,948.34	8,871.05	12,527.12
h)	Other expenditure	5,297.75	4,105.34	3,080.77	12,574.65	8,145.72	12,066.52
	Total expenditure	18,560.10	18,393.30	17,104.08	53,631.35	45,601.89	61,661.11
3	(Loss) from operations before other income, interest & exceptional items	(5,654.09)	(3,509.04)	(1,179.11)	(13,673.33)	(1,886.50)	(9,170.70)
4	Other income	1,660.47	1,303.28	671.35	3,884.07	1,388.11	1,796.73
5	(Loss) before interest & exceptional items	(3,993.62)	(2,205.76)	(507.76)	(9,789.26)	(498.39)	(7,373.97)
6	Interest expense and finance charges (net)	7,519.00	6,774.20	4,531.33	19,924.07	11,819.38	18,245.77
7	(Loss) after interest but before exceptional items	(11,512.62)	(8,979.96)	(5,039.09)	(29,713.33)	(12,317.77)	(25,619.74)
8	Exceptional items	-	-	-	-	-	-
9	(Loss) from ordinary activities before tax	(11,512.62)	(8,979.96)	(5,039.09)	(29,713.33)	(12,317.77)	(25,619.74)
10	Tax expense	0.96	-	-	1.21	-	1.56
11	(Loss) from ordinary activities after tax	(11,513.58)	(8,979.96)	(5,039.09)	(29,714.54)	(12,317.77)	(25,621.30)
12	Extraordinary items (net of tax expenses)	-	-	-	-	-	-
13	(Loss) for the period	(11,513.58)	(8,979.96)	(5,039.09)	(29,714.54)	(12,317.77)	(25,621.30)
14	Paid-up equity capital (face value Rs.5/- per share)	2,306.31	2,306.31	2,306.31	2,306.31	2,306.31	2,306.31
15	Reserves excluding revaluation reserves						14,718.60
16	Earning per share for the period before extra-ordinary items (in Rupees)						
	Basic	(24.96)	(19.47)	(10.92)	(64.42)	(26.70)	(55.55)
	Diluted	(24.96)	(19.47)	(10.92)	(64.42)	(26.70)	(55.55)
17	Earning per share for the period after extra-ordinary items (in Rupees)						
	Basic	(24.96)	(19.47)	(10.92)	(64.42)	(26.70)	(55.55)
	Diluted	(24.96)	(19.47)	(10.92)	(64.42)	(26.70)	(55.55)
18	Public shareholding						
	- Number of shares	16,996,804	17,421,170	17,421,170	16,996,804	17,421,170	17,421,170
	- Percentage of shareholding	36.85	37.77	37.77	36.85	37.77	37.77
19	Promoters and promoter group Shareholding						
a)	Pledged / encumbered						
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA	NA	NA
	- Percentage of shares (as a % of the total share capital of the company)	NA	NA	NA	NA	NA	NA
b)	Non-encumbered						
	- Number of shares	29,129,366	28,705,000	28,705,000	29,129,366	28,705,000	28,705,000
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
	- Percentage of shares (as a % of the total share capital of the company)	63.15	62.23	62.23	63.15	62.23	62.23

**SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED FOR THE QUARTER
ENDED 31 DECEMBER 2011**

Rs in lacs

STANDALONE						
PARTICULARS	PERIOD (UNAUDITED)					YEAR (AUDITED)
	01.10.11 to 31.12.11	01.07.11 to 30.09.11	01.10.10 to 31.12.10	01.04.11 to 31.12.11	01.04.10 to 31.12.10	01.04.10 to 31.03.11
Segment Revenue / Other Income						
Film production services *	3,021.76	3,298.76	3,727.20	9,487.93	12,059.14	15,207.42
Theatrical exhibition	9,910.78	11,487.50	11,523.54	30,430.69	30,709.52	36,105.64
Film production and distribution	15.31	138.15	716.83	172.87	1,045.43	1,372.56
	12,947.85	14,924.41	15,967.57	40,091.49	43,814.09	52,685.62
Less: Inter segment revenue	41.84	40.15	42.60	133.47	98.70	195.21
Net sales / income from operations	12,906.01	14,884.26	15,924.97	39,958.02	43,715.39	52,490.41
Add: Others (unallocated)	1,660.47	1,303.28	671.35	3,884.07	1,388.11	1,796.73
Total income	14,566.48	16,187.54	16,596.32	43,842.09	45,103.50	54,287.14
Segment results (profit / (loss) before interest and tax)						
Film production services *	310.50	11.62	367.35	452.11	2,475.96	2,288.53
Theatrical exhibition	(4,499.08)	(2,005.61)	(981.75)	(9,659.53)	(2,549.77)	(7,282.72)
Film production and distribution	7.98	79.39	455.02	71.12	747.20	1,059.22
Total segment results	(4,180.60)	(1,914.60)	(159.38)	(9,136.30)	673.39	(3,934.97)
Less: Interest expense and finance charges (net)	7,519.00	6,774.20	4,531.33	19,924.07	11,819.38	18,245.77
Less: Other unallocable expenditure net off unallocable income	(186.98)	291.16	348.38	652.96	1,171.78	3,439.00
Total loss before tax	(11,512.62)	(8,979.96)	(5,039.09)	(29,713.33)	(12,317.77)	(25,619.74)
Capital employed (segment assets less segment liabilities)						
Film production services *	42,940.42	43,557.25	43,234.49	42,940.42	43,234.49	43,492.50
Theatrical exhibition	58,939.06	62,609.98	73,015.41	58,939.06	73,015.41	71,499.43
Film production and distribution	8,612.82	8,769.51	9,974.37	8,612.82	9,974.37	8,704.94
Unallocated	(118,657.29)	(113,958.93)	(95,335.74)	(118,657.29)	(95,335.74)	(106,671.96)
Total	(8,164.99)	977.81	30,888.53	(8,164.99)	30,888.53	17,024.91

* Pursuant to the business restructuring exercise of Film production services, w.e.f 1 Oct 2011, animation business is no longer considered to be a part of this segment.

1. The financial results of the Company for the quarter and nine months ended 31 December 2011 have been subjected to a limited review by the statutory auditors of the Company and reviewed by the audit committee and also approved by the Board of Directors at the meeting held on 13 February 2012. The above results pertain to Reliance MediaWorks Limited as a standalone entity.
2. The Company received 5 investor complaints and resolved these complaints during the quarter. No complaint was pending at the beginning or at the end of the quarter.
3. The Company has opted to publish consolidated financial results from the quarter ended 30 June 2008.
4. During the quarter ended 30 June 2011, the Company has sold its shareholding in Sri Ramakrishna Theaters Limited ('SRTL') comprising of 403,574 equity shares aggregating 89.68% of the issued equity share capital of SRTL, whereupon SRTL has ceased to be subsidiary of the Company.
5. During the quarter ended 30 June 2011, the Company has sold its shareholding in Cineplex Private Limited ('CPL') comprising of 250,000 equity share aggregating 50.00% of the issued equity share capital of CPL, whereupon CPL has ceased to be joint venture of the Company.
6. The Statement of un-audited financial results for the quarter/ nine months ended 31 December 2010 was qualified on account of non restatement of Foreign Currency Convertible Bonds ('FCCB') liability at the period-end exchange rate in accordance with Accounting Standard 11 - 'The Effects of Changes in Foreign Exchange Rates' prescribed in the Companies (Accounting Standards) Rules, 2006, Consequently, the foreign exchange fluctuation gain for the quarter / nine months ended 31 December 2010 aggregating to Rs. 153.27 lacs and Rs. 46.77 lacs respectively has not been recognized by management. Had the company restated the liability for the FCCB at period end rate loss before tax for the quarter ended 31 December 2010 and for the nine months ended 31 December 2010 would have been lower by Rs. 153.27 lacs and Rs. 46.77 lacs respectively. During the quarter and year ended 31 March 2011, the FCCB's were redeemed and the Company has recognised a realized loss of Rs 1,489.63 lacs.
7. During the current quarter, the Company has amicably settled two of its major disputes with landlords in connection with Conducting Agreements signed for acquisition of Exhibition properties. As against the claims of Rs. 7,027 lacs, Company have vacated properties on as it where basis for a total consideration of Rs.450 lacs. The carrying cost of capital work in progress net of aforesaid consideration aggregating to Rs.2,146 lacs has been charged off to the profit and loss account.
8. The Board of Directors of the Company at its meeting held on January 14, 2012 has resolved, subject to shareholder's and other requisite approvals to sell or otherwise dispose of the Company's whole or part of undertakings pertaining to the Film & Media Services and Exhibition business on going concern basis to its wholly owned subsidiaries at consideration not less than tax written values as the board may decide and on such terms and conditions and in such manner as may be decided by the board and the wholly owned subsidiaries. The appropriate accounting treatment / disclosures will be given once the requisite approvals are obtained.

The proposed subsidiarisation will better position the Company to pursue strategic growth opportunities in its specific businesses, expand products and service offerings and create a suitable platform of having a distinct and separate technical and financial collaboration with the strategic partners / investors, if required.

9. Considering the substantial losses incurred by the Company, its net worth has been eroded. However, having regard to improved operational performance on account of stabilization of new businesses in films and media services, financial support from its promoters and restructuring exercise being implemented etc, the financial statements have been prepared on the basis that the Company is a going concern and that no adjustments are required to the carrying value of assets and liabilities.
10. Figures for the previous quarter / year have been regrouped / rearranged to conform to current quarter's presentation.

Place: Mumbai

For Reliance MediaWorks Limited

Date: 13 February 2012

Director